

MBPC4016 EXPORT IMPORT DOCUMENTATION (3-0-0)

Course Objectives:

1. Gain comprehensive knowledge of export procedures, documentation requirements, and shipment processes, facilitating efficient export operations.
2. Develop proficiency in shipment procedures, cargo management, containerization, and shipping documentation, ensuring smooth and timely delivery of export goods.
3. Explore various export promotion schemes and incentives, including duty drawbacks, advance licenses
4. Enhance skills in business planning for exports and imports firms, understanding import procedures.

Module –I

Introduction: Introduction to exports, Registration process, Selection of products and market Payment terms, Export costing and pricing, Preliminaries for exports. Registration – IEC, RCMC, EPC, Central Excise. (BCMC changed to RCMC) Categories of Export, Physical – Direct & Indirect, Deemed Exports Merchant & Manufacturer Exports

Module-II

Shipment procedures, Role of clearing and forwarding agent, Cargo management Containerization, Shipping documents and terms used in shipping, Export Procedures Excise clearance for exports, Marine insurance of Export cargo Shipment goods, Quality and Pre- Shipment inspection, EGC Services, GSP rules of origin. Meaning and importance of letter of credit, Documentation papers of LC, export incentives, risk and insurance, Benefits of Exports, excise clearance Benefit / Rebate, Income Tax Benefit, Shipment & Transport – Sea, Air, Rail, Road, Pipeline, Role of overseas agent & remittance of commission.

Module-III

The organization of exports – imports firms and business planning, planning of export/import operations. Import procedures, Overview of various export promotion schemes, Duty Drawback Advance License, Remission Scheme, DEPB Scheme, Export Promotion Capital Goods Scheme. Diamond & Jewellery, Agricultural & Pharmaceutical product exports promotion scheme. Export of Principal Commodities in India, SEZ, EHTP, STP & EOU's, Types of Export Houses.

Course Outcomes:

- CO-1: Acquire the ability to efficiently manage export operations, including documentation, shipment procedures, and cargo management
- CO-2: Develop streamlined shipment and logistics processes, optimizing containerization and shipping documentation practices
- CO-3: Utilize export promotion schemes and incentives effectively to maximize benefits, including duty drawbacks, advance licenses, and export promotion capital goods schemes
- CO-4: Develop effective business planning skills for international trade, including import procedures and utilization of export promotion schemes

Books:

1. Ram Singh, Export, and Import Management, 2021, SAGE Publishing
2. C Ramagopal, Export import Policy Procedure & Documentation, Newage publisher
3. Kiran Rai Usha, Export import & logistics management--, Eastern economy edition
4. Singh, Ram, International Trade Logistics, Oxford publishing house.

5. New Import Export Policy - Nabhi Publications
6. EXIM Policy & Handbook of EXIM Procedure – VOL I & II
7. A Guide on Export Policy Procedure & Documentation– Mahajan
8. How to Export – Nabhi Publications
9. Export Management – D.C. Kapoor