

Integrated MBA 5 Yrs Syllabus from Admission Batch 2016-17 onwards

10 <sup>th</sup> Semester	16IMN1001B	Mergers and Corporate Restructuring	L-T-P 3-0-0	3 Credits	35 hrs
---------------------------	------------	-------------------------------------	----------------	-----------	--------

**Module-I:**

**Financial Policy and Corporate Strategy:** Strategic decision making framework; Interface of financial policy and strategic management; Balancing financial goals vis-à-vis sustainable goals

**Module-II:**


**Mergers and Takeover:** Meaning of mergers and acquisition, categories, purposes. Process of M & A – identification and valuation of the target, acquisition through negotiation, due diligence, post mergers integration, legal and regulatory requirement, M&A agreement, reverse merger, potential advise, effects of mergers. Major causes of M&A failures. Corporate take overs: Motivation, co-insurance effect, cross border take overs, forms of take overs, takeover defenses. Going private and other controlled transactions: CBO, MBO, spin offs and asset divestures

**Module-III:**

**Corporate Restructure:** Refinancing and rescue financing, reorganization of debtors and creditors, sale of assets, targeted stock offerings, downsizing and lay off program, negotiated wage give backs, employee buy outs financial reconstruction, process of corporate restricting, techniques of corporate restricting.

**Books:**

- Mergers Acquisiotion and corporate restructuring –Sinha PK - Himalay
- Mergers and Acquisition, A.P.Dash, IK Internationals, New Delhi
- Strategic Financial Management, Jakhotia, Vikas
- Strategic Financial Management, Ravi M Kishore, Taxman

  
Director, Curriculum Development  
O.P.J.S. Group of Institutions  
Pune